



501 Stockton Street•P.O. Box 6885•Radford, VA. 24142

CONTRACT RENEWAL LETTER

Date: November 8, 2022

Contract Number: RU16009

Service: Networked Video Capture System

Renewal Term: February 1, 2023 through January 31, 2024
Renewal 3 of 5

Issued by: Radford University
Kevin McDowell
540-831-5356, Email: dkmcdowel@radford.edu

Contractor: One Diversified, LLC

Contract Administrator: Jeff Aspelmeier

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period. Pricing will be updated and change per Attachment A of this document.

Return one executed renewal notice to my attention within ten business days.

<p><u>One Diversified, LLC.</u></p> <p>By: <u>Steve Carroll</u> (Signature)</p> <p>Name: <u>Steve Carroll</u></p> <p>Title: <u>Sales Director</u></p> <p>Date Signed: <u>11/10/2022</u></p>	<p><u>RADFORD UNIVERSITY</u></p> <p>DocuSigned by: <u>Kevin McDowell</u> 86EEF9387981479 (Signature) Kevin McDowell</p> <p>Name: _____</p> <p>Title: <u>Sr. Contract Officer</u></p> <p>Date Signed: <u>11/10/2022 1:55 PM EST</u></p>
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Item No	Description of Charge	Unit Price per Hour
Service & Maintenance Call Rates – Normal Business Hours		
140	System Programmer	\$185.00
141	Technician	\$160.00
142	Technician II	-
143	Technician III	-
144	Technician Assistant	-
145	Rack Technician	-
Service & Maintenance Call Rates – Outside Business Hours		
146	System Programmer	\$280.00
147	Technician	\$240.00
148	Technician II	-
149	Technician III	-
150	Technician Assistant	-
151	Rack Technician	-
Service & Maintenance Call Rates – Holidays & State Emergency Services		
152	System Programmer	\$370.00
153	Technician	\$320.00
154	Technician II	-
155	Technician III	-
156	Technician Assistant	-
157	Rack Technician	-
Systems Installation/Task Order Labor Rates Indirect Labor Categories (Management & Engineering)		
158	Program Manager	\$116.82
159	Project Manager	\$112.10

160	Engineering/Design	\$116.82
161	CAD Drafting	\$75.52
162	Project/Field Engineer/QAQC	\$103.84
163	Project Supervisor	\$89.68
164	Project Coordinator	\$75.52
Direct Labor Categories (Installation & Field Supervision)		
165	Lead Technician	\$87.40
166	System Programmer	\$103.84
167	Technician	\$68.44
168	Technician II	\$0.00
169	Technician III	\$0.00
170	Technician Assistant	\$0.00
171	Rack Technician	\$68.44
172	Training & End User Turnover	\$103.84

IMAGINATION ENGINEERED

Labor Category	AVE = Region 1	Diversified Global Services (DGS)	Diversified Media Group (DMG)	Electronic Security and Surveillance (ESS)	Emerging Technology Solutions (ETS)	Information Technology Systems (ITS)	Media and Entertainment (ME)	Media Workflow Group (MWG)	Structured Cabling Group (SCG)
Services Overview	Core Audiovisual Systems - Audio, Video, Public Address, Video Walls, Sound Masking, VTC, Video Walls, General Audiovisual Systems								
	Media Workflow Engineer	\$220.00	\$220.00	Access Control, Intrusion Detection, Gunshot Detection, Gun Detection, Drone Detection, Emergency Notification Systems, Public Address, Security Operation Centers, Video Management/Surveillance	Technology Roadmapping, Organizational Alignment, Workflow Assessment, Product and Services	Active Network Infrastructure, Routers, Switches, Data Center, WiFi, Wireless Access Points	Studios, Production, Broadcast, Remote Production, Broadcast Control Rooms	Content Ingest, Orchestration and Automation, Asset Management, Storage (Production / Archive), Transcoding and Distribution	Passive Network Infrastructure, UPS, Racks, Inside Plant/Outside Plant Cabling, Fiber, Cable Management
	Project Engineer	\$111.00	\$111.00	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00
	SWE	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00	\$111.00	\$0.00	\$111.00
	Run Lister	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00
	Senior Project Coordinator	\$134.00	\$134.00	\$134.00	\$134.00	\$134.00	\$134.00	\$134.00	\$134.00
	Senior Engineer - Specialist	\$175.00	\$198.00	\$198.00	\$195.00	\$198.00	\$195.00	\$195.00	\$198.00
	Solutions Architect	\$230.00	\$232.00	\$210.00	\$239.00	\$202.00	\$239.00	\$239.00	\$210.00
	Design Engineer	\$170.00	\$170.00	\$146.00	\$166.00	\$153.00	\$166.00	\$166.00	\$153.00
	Field Engineer	\$130.00	\$130.00	\$138.00	\$166.00	\$130.00	\$166.00	\$166.00	\$130.00
	Program Manager	\$188.00	\$155.00	\$208.00	\$231.00	\$182.00	\$231.00	\$231.00	\$144.00
	Project Manager	\$144.00	\$122.00	\$142.00	\$166.00	\$136.00	\$166.00	\$166.00	\$114.00
	Site Supervision	\$129.00	\$116.00	\$125.00	\$131.00	\$120.00	\$131.00	\$131.00	\$74.00
	Lead Install	\$122.00	\$107.00	\$118.00	\$120.00	\$107.00	\$120.00	\$120.00	\$107.00
	Install	\$105.00	\$93.00	\$111.00	\$111.00	\$91.00	\$111.00	\$111.00	\$73.00
	Cable Fabrication Tech	\$102.00	\$88.00	\$94.00	\$87.00	\$94.00	\$87.00	\$87.00	\$94.00
	Pre Install	\$96.00	\$78.00	\$118.00	\$94.00	\$90.00	\$94.00	\$94.00	\$94.00
	Programmer	\$150.00	\$146.00	\$157.00	\$147.00	\$146.00	\$147.00	\$147.00	\$146.00
	Senior Programmer	\$192.00	\$208.00	\$192.00	\$127.00	\$192.00	\$127.00	\$127.00	\$192.00
	CAD Designer	\$99.00	\$112.00	\$106.00	\$100.00	\$106.00	\$100.00	\$100.00	\$106.00
	Project Purchasing	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00
	Project Inventory	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00
	Project Coordinator	\$96.00	\$84.00	\$104.00	\$100.00	\$91.00	\$100.00	\$100.00	\$81.00
	Project Admin	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00	\$112.00
	Shop Staging	\$108.00	\$104.00	\$124.00	\$112.00	\$100.00	\$112.00	\$112.00	\$66.00
	DSP Programmer	\$123.00	\$110.00	\$151.00	\$171.00	\$124.00	\$171.00	\$171.00	\$171.00
	Associate DE	\$108.00	\$108.00	\$108.00	\$108.00	\$108.00	\$108.00	\$108.00	\$108.00
	Principal	\$340.00	\$340.00	\$340.00	\$340.00	\$340.00	\$340.00	\$340.00	\$340.00
	Senior Consultant	\$260.00	\$260.00	\$260.00	\$247.00	\$260.00	\$247.00	\$247.00	\$260.00
	Senior Solutions Arch	\$254.00	\$254.00	\$254.00	\$254.00	\$254.00	\$254.00	\$254.00	\$254.00
	Network Engineer	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00
	Senior Program Manager	\$234.00	\$234.00	\$234.00	\$234.00	\$234.00	\$234.00	\$234.00	\$234.00
	Senior Project Manager	\$202.00	\$202.00	\$202.00	\$202.00	\$202.00	\$202.00	\$202.00	\$202.00
	Principal Engineer	\$280.00	\$280.00	\$280.00	\$280.00	\$280.00	\$280.00	\$280.00	\$280.00
	Systems Analyst	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00
	Business Analyst	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00
	Data Analyst	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00
	Financial Analyst	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00	\$127.00
	Consultant	\$315.00	\$315.00	\$315.00	\$220.00	\$315.00	\$220.00	\$220.00	\$315.00