



501 Stockton Street ♦ P.O. Box 6885 ♦ Radford, VA. 24142

**CONTRACT RENEWAL LETTER**

**Date:** April 15, 2022

**Contract Number:** RU17013

**Service:** Career Center Technology Programs

**Renewal Term:** 06/29/2022 to 06/30/2027 One-time for  
Renewal No. 4 through 8

**Issued by:** Radford University  
Kevin McDowell, Contract Officer  
540-831-5356, Email: [dkmcdowel@radford.edu](mailto:dkmcdowel@radford.edu)

**Contractor:** Stryder Inc, dba Handshake  
660 4<sup>th</sup> Street # 113  
San Francisco, CA 94107  
Megana Vemula, Education Relationship Manager  
Phone: 559-212-1999 Email: [megana@joinhandshake.com](mailto:megana@joinhandshake.com)

**Contract Administrator:** Jason Clayton,  
Phone: 540-831-1464 Email: [jclayton7@radford.edu](mailto:jclayton7@radford.edu)

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. With this signed renewal document including Attachment A, Radford University hereby makes the following changes:

Radford University hereby renews this contract one time for the remaining 4-8 renewals periods with a contract end date of 6/28/2027 or as negotiated per the contract document with an annual renewal price of \$9,737.50 per year



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**Stryder Inc, dba Handshake**

DocuSigned by:  
 By: Megana Vemula  
6CC2 (Signature)  
 Name: Megana Vemula  
 Title: Education Relationship Manager  
 Date Signed: 4/15/2022 | 2:19 PM EDT

**RADFORD UNIVERSITY**

DocuSigned by:  
 By: Kevin McDowell  
86EEF9397281479 (Signature)  
 Name: Kevin McDowell  
 Title: Sr. Contract Officer  
 Date Signed: 4/15/2022 | 2:41 PM EDT

**STRYDER CORP. dba HANDSHAKE**

225 Bush Street, Suite 1200  
 San Francisco, CA, 94104  
 www.joinhandshake.com  
 +1 415-981-8400

Order form number: Q-10492

Order form date: 4/15/2022  
 Offer valid through: 5/6/2022  
 Order prepared by: Megana Vemula

## Ship to:

Kevin McDowell  
 dkmcowel@radford.edu  
 (540) 831-5356

## Bill to:

Susan Higgins  
 shiggins18@radford.edu  
 (540) 831-5373

## Payment &amp; Subscription Terms:

Start Date: 6/28/2022  
 End Date: 6/27/2027

Radford University

Radford University, Accounts Payable

Radford, Virginia 24142 United States

Radford University

Radford University, Accounts Payable

Radford, Virginia 24142 United States

Billing Frequency: Annual

Payment Terms: Net 30

Handshake Services	Start Date	End Date	Total Price
Premium Subscription	6/28/2022	6/27/2023	USD 9,737.50
Premium Subscription	6/28/2023	6/27/2024	USD 9,737.50
Premium Subscription	6/28/2024	6/27/2025	USD 9,737.50
Premium Subscription	6/28/2025	6/27/2026	USD 9,737.50
Premium Subscription	6/28/2026	6/27/2027	USD 9,737.50
Premier	6/28/2022	6/27/2027	USD 0.00
<b>TOTAL:</b>			USD 48,687.50

**Term & Conditions:**

This Order Form for Radford University is incorporated into and forms a part of the RU17013 between Stryder Corp. and Radford University (the "Agreement"). The following shall constitute an additional term of the Agreement, effective as of the Subscription Start Date set forth in the table above:

- Premium Subscription Fee.** The Premium Subscription Fee is amended to be the amount set forth as Premium Subscription Fee in this Order Form for the corresponding Term and shall be the Premium Subscription Fee as referenced in the Agreement to be paid on each anniversary thereafter for any Terms that automatically renew. If Agreement does not provide for the Term to automatically renew, then the Premium Subscription Fee shall only apply to the Term set forth above. The Premium Subscription Fee shall be paid in accordance with the payment terms set forth in the Agreement. The Term shall mean the time period starting the Subscription Start Date and end on the Subscription End Date for each of the Terms referred to above.
- \*The Subscription Fee Total Price does not reflect applicable taxes. Each Party shall be responsible for any taxes levied against it in connection with the provision or receipt of the Services. This Order Form does not include any local, state, federal or foreign taxes, levies or duties of any nature, including value-added, sales use or withholding taxes. If Handshake has the legal obligation to pay or collect Taxes for which you are responsible, the appropriate amount shall be invoiced to and paid by you. The Products and Services will then be made available for the Institution's use on the Subscription Start Date as set forth on this Order Form. If the Institution is tax exempt, the Institution shall provide its tax exempt certificate to Handshake.
- Each party represents and warrants to the other party that it is authorized to enter into and perform the obligations set forth in this Order Form which shall amend the Agreement and such amendment shall be enforceable against the parties.

Attachment A

All other terms and conditions of the Subscription Agreement shall apply unless otherwise agreed to by the Parties in writing. The undersigned Parties hereby agree to the terms of this Order Form:

**Radford University**

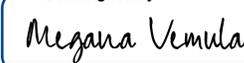
By: <sup>DocuSigned by:</sup>  
  
86EEF9397281479...

**Name:** Kevin McDowell

**Title:** Sr. Contract Officer

**Date:** 4/15/2022 | 2:41 PM EDT

**Handshake**

By: <sup>DocuSigned by:</sup>  
  
6CC2FE05DA2045F...

**Name:** Megana Vemula

**Title:** Education Relationship Manager

**Date:** 4/15/2022 | 2:19 PM EDT